



# CAPABILITIES STATEMENT EQUINOX PROJECTS

SPECIALISTS IN INSURANCE REPAIRS & PROPERTY REINSTATEMENT



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# COMPANY OVERVIEW

## ABOUT US

Equinox Projects helps insurers, loss adjusters and property stakeholders deliver safe, controlled reinstatement works after damage events, with clear reporting from make-safe through to final handover.

We work in occupied homes, strata buildings, clinics, offices and commercial assets where make-safe actions, access, safety, occupant communication and business continuity must be carefully managed.

Our delivery is backed by ISO 9001-certified quality systems, experienced personnel, SWMS, ITPs, live reporting and accountable close-out.

## OUR VISION

To be the contractor who insurers and property stakeholders trust when repairs must be assessed, coordinated and completed safely, cleanly and with minimal disruption.

## OUR MISSION

To deliver complex refurbishment and reinstatement works with control, transparency, value and quality from first inspection to final handover.

# CORE VALUES



## RESPECT FOR ENVIRONMENT AND COMMUNITY

We protect occupied environments through careful staging, waste control, cleanliness, security and respect for homes, workplaces and communities

## SAFETY AND COMPLIANCE

Safety is built into the plan, not added later—WHS, SWMS, public-interface controls, ITPs and site discipline are embedded from mobilisation.

## INTEGRITY

We give clients clear information, early warnings and documented decisions so cost, programme and scope are controlled.

## COLLABORATION

We work as an extension of the claim team; insurers, loss adjusters, brokers, owners, tenants, trades and subcontractors around one delivery plan.

## QUALITY DELIVERY

We target right-first-time outcomes through hold points, inspections, QA evidence, defect close-out and handover records that stand up to review.

# OUR TEAM



# MEET OUR TEAM



**Matthew Jounizadeh**

Director

PMP-certified since 2023 and NSW licensed builder. Matthew embeds a PMI-aligned delivery culture across Equinox planning first, managing risk early, communicating clearly, and delivering safely with quality and accountability.



**Jose Requejo**

Director

Civil Engineer with 20+ years in construction and insurance restoration. Jose drives Equinox's delivery culture through disciplined coordination, responsive operations, practical problem-solving and quality project outcomes.

# MEET OUR TEAM



## **Xiomara Lizarazo**

Finance and Administrator Manager

Accounting-qualified Finance and Administration Manager. Xiomara supports Equinox's delivery culture through disciplined financial control, accurate reporting, efficient administration, reconciliations, invoicing and payroll support.



## **Vanessa Cortes**

HSEQ Manager

Environmental Engineer and WHS-qualified HSEQ Manager. Vanessa drives Equinox's HSEQ culture through disciplined safety, environmental and quality controls supporting compliant insurance reinstatement and remedial works.

# MEET OUR TEAM



**Sarkis Khoury**

Construction Manager

NSW licensed builder with Certificate IV and Diploma in Building and Construction. Sarkis leads Equinox's site culture through hands-on supervision, practical quality control across all projects.



**Mauricio Henao**

Project Manager

Qualified Project Manager with an Industrial Design background. Mauricio strengthens Equinox's delivery culture through structured planning, design coordination, programme discipline.



**Terry Liu**

Project Manager

Licensed dry plasterer. Terry supports Equinox's delivery culture through practical site coordination, trade supervision and quality-focused execution across commercial fit-out projects.



**Valentina Duarte**

Executive Assistant

Industrial Engineer with strong administration and process-improvement capability. Valentina supports Equinox's operating culture through organised procedures, and efficient project administration.

# KEY DIFFERENTIATORS

## Live Environment Specialists

We deliver where people continue to live, work and operate. Our approach protects owners, tenants, staff, customers and the public while reinstatement works progress safely behind the scenes.

## Compliance and Safety Management

Equinox Projects operates in line with ISO 9001, ISO 45001, and ISO 14001 standards, as well as CM3 prequalification requirements. We implement trade-specific Inspection and Test Plans (ITPs) on all projects to ensure quality, compliance, and consistent delivery.

## Fast-Tracked Delivery Capability

Early procurement, trade sequencing and daily coordination help reduce property disruption, support faster claim progression and keep stakeholders informed.

## Insurer-Ready Reporting and Documentation

Structured progress reports, QA records, variation tracking and close-out evidence aligned with insurer and loss-adjuster requirements.

# CORE COMPETENCES

## Building Refurbishment and Upgrades

Equinox is built for reinstatement and refurbishment in occupied properties. We plan around tenant access, business continuity, safety controls, staging, noise and insurer reporting requirements so works are delivered with confidence - not disruption. Recent projects include Elite Dental Newtown and residential assets.



Newtown Elite Dental – Live dental clinic upgrade works completed with minimal disruption | \$76K | Mar 2026

# CORE COMPETENCES

## Experience across Clinical, Commercial and Occupied Assets

Equinox delivers polished, compliant healthcare, commercial fit-out and residential project works while maintaining strong control of programme, finishes and stakeholder expectations. Our experience with FY Smile Dental in Ultimo and multiple residential projects strengthens our ability to support insurance repairs where occupied homes, sensitive occupants, quality finishes, staged access, and clean handover are critical.



North Parramatta, NSW 2151 – Residential roofing repairs | \$27K | Mar 2026

# CORE COMPETENCES



Level 10, 45 Wolseley Road, Point Piper – Structural Balcony Repairs | \$110K | Nov 2025

## High-Risk Roofing, Façade and External Access Works

Equinox delivers high-risk external, roofing and façade works where access, exposure and live-site conditions require disciplined planning, strong WHS controls and practical problem-solving. Our capability includes roof sheet replacement, parapet and flashing repairs, awning framing repairs, gutters, cladding and reinstatement of damaged external elements for major loss, storm, impact and water-damage claims. At Point Piper, Equinox completed Level 10 remedial works in a highly exposed oceanfront environment, managing complex access, safety and temporary support while achieving an estimated \$110,000 saving for the client.

# CORE COMPETENCES

## Live Project Reporting System

Equinox gives insurers, loss adjusters, brokers, asset managers and policyholders real-time project visibility, not guesswork. Our live reporting system centralises programme status, daily photos, ITPs, compliance records, RFIs, documents and close-out actions from phone or desktop—supporting faster decisions, traceable communication and audit-ready project records in live operating environments.

The screenshot displays the Monday.com interface for two projects. The top section shows the '30 Sams St' project with a table of tasks under the 'Evidence Progress' category. The bottom section shows the '2026 Equinox Projects' project with a list of ongoing and estimate projects. A communication thread is also visible on the right side of the interface.

Task	Owner	Status	Timeline	link to 30 Sams S...	Files
Progress Photo - Week 1	HS	Done	Mar 30 - Apr 5	St Marys PS	+2
Progress Photos - Week 2	HS	Done	Apr 6 - 12	St Marys PS	+8
Progress Photos - Week 3	HS	Done	Apr 13 - 19	St Marys PS	+6
Progress Photos - Week 4	HS	Future steps	Apr 20 - 28	St Marys PS	
Final Photos - Completed Project	HS	Future steps	Apr 20 - 28	St Marys PS	
History - Communication email				St Marys PS	
Shop Drawings	MJ	Attached		St Marys PS	

**2026 Equinox Projects**

- Ongoing Projects
- Estimates Projects

**1 Belford Street, OLD BAR NSW 2430**

Updates / 4 | Files | Activity Log

**MJ Matthew Jounizadeh** Mar 17

**VD Valentina Duarte** Mar 6

Old Bar - Roof Leak Escalation - WO ORD-412498-4

Good morning Glen,  
As a follow-up to the WO for Old Bar, we contacted the client to request any available architectural drawings to confirm and identify the wall panel material to support accurate scoping and repair methodology.  
During this call, the client advised the leak previously identified by us has deteriorated, with increased water ingress since the last inspection. As a result, we consider internal rectification works must remain on hold until the roof is made watertight, to prevent ongoing consequential damage and avoid reinstatement over an active moisture source.  
The client also indicated they are considering engaging a private roofing contractor to undertake urgent roof repairs. To remain aligned with the team management process, and maintain transparency with you, we would like to know if you allow us to offer our services.

# CERTIFICATIONS AND LICENCES



## ISO 9001 - ISO 45001 - ISO 14001 certifications

Scope: Support consistent documentation, safer site controls, traceable QA records and reliable handover evidence for insurer review.



## NSW Building Licence No. 396601C

ACN: 663 950 089  
Scope: Authorised for compliant building and remedial works in NSW.  
Expires: Nov 2030



## Project Management Institute Certification No. 3459730

Scope: Strengthens planning, programme control, stakeholder coordination, staged access, and delivery reporting.  
Expires: May 2026



## CM3 Prequalification

Scope: Verifies WHS and contractor risk systems for safer site delivery and subcontractor control.  
Expires: Oct 2026



## Master Builders Association Member NSW - ACT 3503548

Scope: Reflects recognised industry membership, best-practice standards, and professional accountability..  
Expires: Feb 2028

# OUR CLIENTS



## Education

Successfully delivered four government school projects with a combined value of over 1M, demonstrating strong capability in refurbishment and upgrade works within live education environments, with a clear focus on safety, compliance, staging, and minimal disruption to school operations.



Successfully delivered time-sensitive medical and insurance-related projects, demonstrating strong capability in live clinical and healthcare environments. Key examples include a \$170,000 remedial project at Elite Dental in Newtown, completed within seven days from start to finish; \$120,000 of works at FY Smile Dental Clinic; and \$164,000 in remedial works at Biopoint Laboratory, completed within two weeks during the COVID period, when urgent reinstatement was critical to ongoing operations.



A trusted delivery partner for the past five years, contributing to a range of high-end fitout projects and consistently demonstrating reliability, quality workmanship, and strong project coordination.



Worked collaboratively over the past three years across a range of commercial and residential projects, providing dependable construction delivery, tailored support, and high-quality project outcomes.

# OUR CLIENTS



Successfully completed more than 10 complex structural rectification projects, demonstrating strong technical capability in remedial construction, structural repairs, and challenging building rectification works.



Successfully delivered 48 major loss projects for NRMA and CGU Insurance across New South Wales between 2024 and 2026, with a combined value of over \$4 million, demonstrating extensive capability in insurance reinstatement, remedial works, and disaster recovery project delivery.



Successfully completed nine major loss remedial projects arising from the hailstorm events in Armidale and Harden, delivering responsive, high-quality, and well-coordinated outcomes in complex insurance repair environments.



**Anglican Church of Australia**

Helping the Church restore a 110-year-old church and preserve its true character for the residents of Mosman.

# PROJECT PERFORMANCE AND PORTFOLIO



## LEVEL 10, 45 WOLSELEY ROAD - POINT PIPER NSW 2027 | MONTANO STRATA

### Scope of works:

Terrace remediation works carried out using rope access methods, allowing safe and efficient repairs in a high-access residential environment with minimal disruption.

### Outcome:

Demonstrated our expertise in high-risk, high-access environments, delivering safe, cost-effective remediation solutions with reduced time and cost impacts (50% cost saved - cost estimated: \$242,000).

**Value:** \$115,000

**Delivery date:** November, 2025

# PROJECT PERFORMANCE AND PORTFOLIO

**1111 GROSE VALE ROAD - KURRAJONG NSW  
2758 | DEPARTMENT OF EDUCATION**

**Scope of works:**

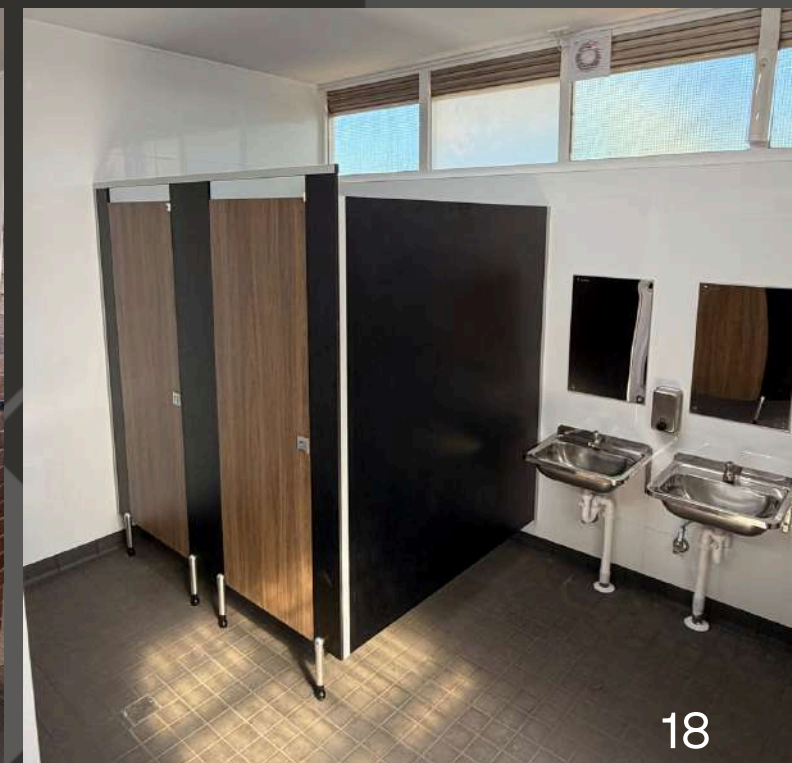
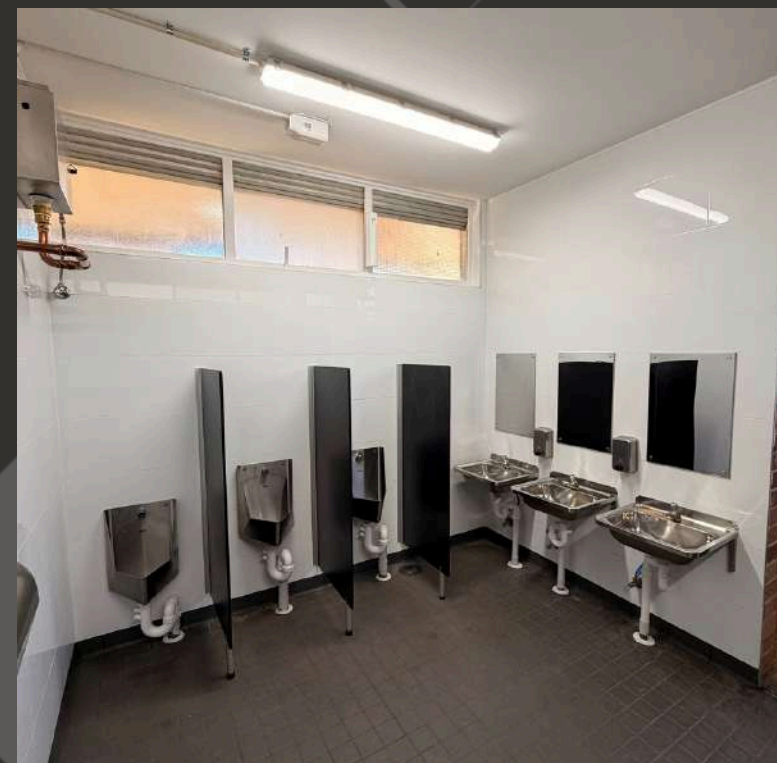
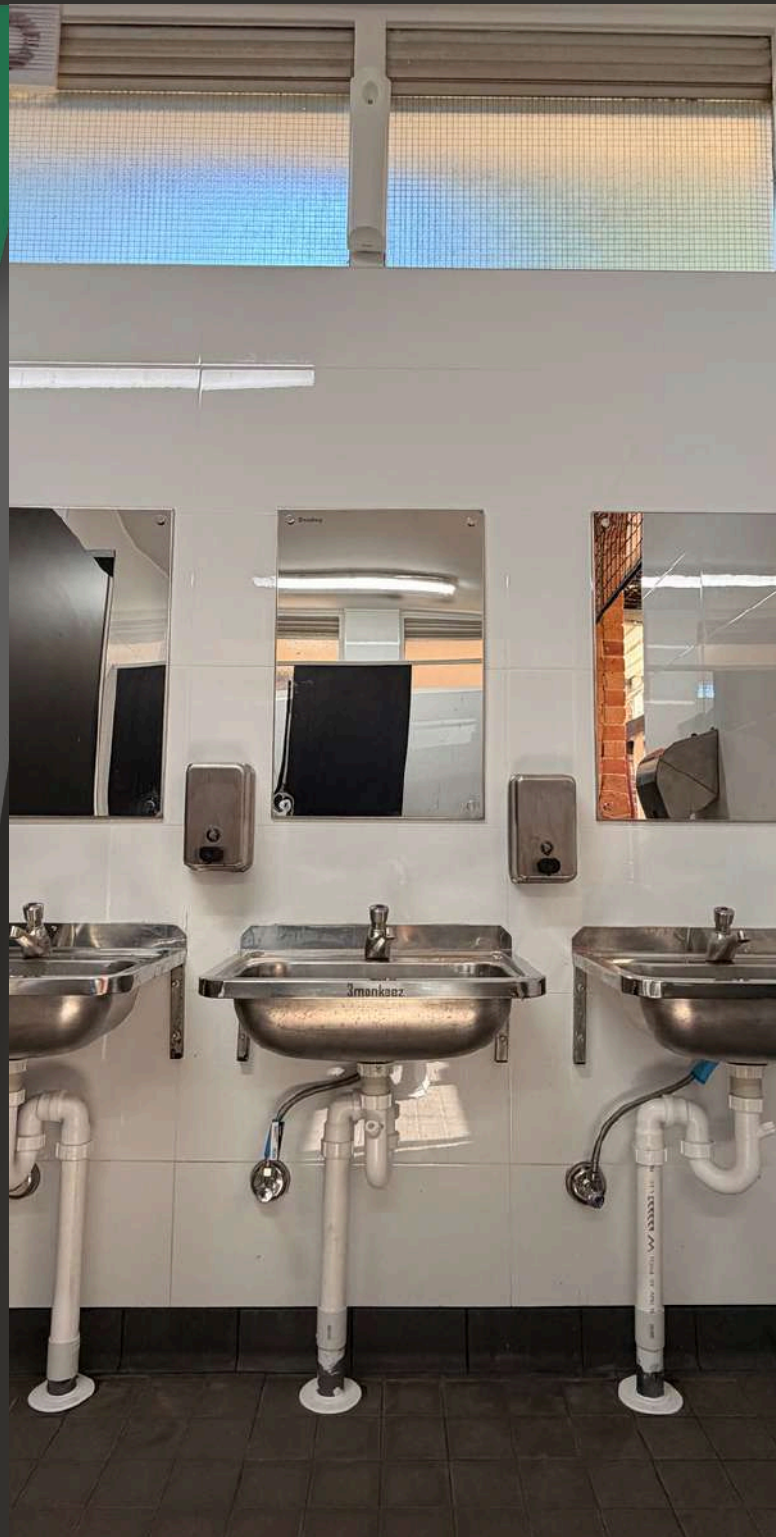
Refurbishment of existing toilet facilities, introducing new partitions, fixtures, and finishes to create a safer, more practical space for students, delivered with care in a live school environment.

**Outcome:**

The project was carefully delivered within a live school environment, ensuring stakeholder communication, safety, and minimal disruption while improving functionality and compliance.

**Value:** \$137,420

**Delivery date:** December, 2025



# PROJECT PERFORMANCE AND PORTFOLIO

**LEVEL 1, 170A KING STREET, NEWTOWN,  
NSW 2042 | NEXUS PROJECT GROUP**

**Scope of works:**

Upgrade works within a live dental clinic, including new reception desk, flooring, painting, joinery works, and removal and reinstallation of the X-ray machine delivered with care to maintain daily operations.

**Outcome:**

Completed within seven days while maintaining clinic operations, with daily progress updates, WHS controls and quality close-out under operational constraints.

**Value:** \$76,958

**Delivery dates:** March, 2026



# PROJECT PERFORMANCE AND PORTFOLIO



**LEVEL 9, 213 MILLER STREET - NORTH SYDNEY NSW 2060 | INTERA GROUP**

**Scope of works:**

End-to-end office fit-out including partitions, finishes, and furniture to create a modern, high-performance workspace for our long-term client, Intera Group, within a complex commercial environment.

**Outcome:**

Successfully delivered within a live commercial environment, demonstrating our ability to manage projects with strong coordination, efficiency, and minimal disruption to operations.

**Value:** \$362,900

**Delivery date:** November, 2023



# PROJECT PERFORMANCE AND PORTFOLIO

## PRINCESS MARY STREET - ST MARYS NSW 2760 | DEPARTMENT OF EDUCATION

### Scope of works:

Upgrade of student facilities for special needs, including new fencing, doors, windows and area reconfiguration to create a safer and more functional space tailored to needs of student.

### Outcome:

Successfully safe and functional upgrades within a live school environment, demonstrating our ability to manage sensitive projects with care and coordination.

**Value:** \$117,640

**Delivery date:** February, 2026



# PROJECT PERFORMANCE AND PORTFOLIO



**BROWN ST, NORTH PARRAMATTA, NSW  
2151 | NEXUS PROJECTS**

**Scope of works:**

Equinox Projects delivered a coordinated insurance reinstatement package covering roofing, gutters, fascia, flashings, insulation, eaves carpentry, window replacement, concrete repairs, brickwork cleaning, internal making-good, painting and driveway coating.

**Outcome:**

The project showcased our ability to manage multiple trades and variations efficiently, delivering a complete, high-quality repair outcome with clear coordination and reliable close-out.

**Value:** \$27,462

**Delivery date:** March, 2026



# PROJECT PERFORMANCE AND PORTFOLIO

**249 GROSE WOLD ROAD - GROSE WOLD NSW  
2753 | NSW DEPARTMENT OF EDUCATION**

**Scope of works:**

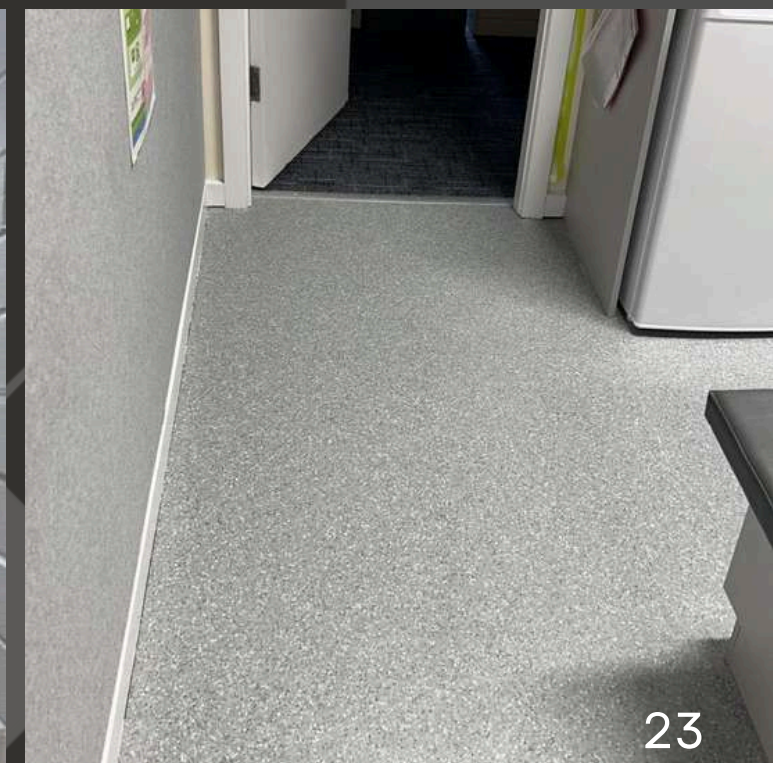
Refurbishment works including staff toilet upgrades, replacement of internal flooring, and renewal of external cladding to improve the overall condition, safety, and usability of the facility.

**Outcome:**

Successfully delivered a well-coordinated upgrade within a live school environment, improving durability and compliance while ensuring minimal disruption to daily operations.

**Value:** \$199,222.25

**Delivery dates:** April, 2026



# PROJECT PERFORMANCE AND PORTFOLIO



**LEVEL 13, 65 BERRY STREET - NORTH SYDNEY NSW 2060 | INTERA GROUP**

**Scope of works:**

Full office fit-out delivering over 1,000m<sup>2</sup> of modern workspace, including partitions, finishes, and collaborative areas for Systra

**Outcome:**

Delivered a premium office fit-out, demonstrating our capability in high-end commercial environments and quality project delivery.

**Value:** \$530,000

**Delivery date:** May, 2025



# PROJECT PERFORMANCE AND PORTFOLIO



**LEVEL 12, 213 MILLER STREET, NORTH SYDNEY NSW 2060 | INTERA GROUP**

**Scope of works:**

Multi-suite office fit-out designed to deliver modern, high-quality workspaces, combining functional layouts, refined finishes, and inviting shared areas.

**Outcome:**

Our team successfully delivered the project with excellent management, maintaining quality, coordination, and timelines across all stages of a complex, multi-area fit-out.

**Value:** \$266,652

**Delivery dates:** February, 2025

# PROJECT PERFORMANCE AND PORTFOLIO

**178 OXFORD ST PADDINGTON NSW  
2021 | NEXUS PROJECTS**

**Scope of works:**

At this heritage project, Equinox Projects carried out careful plastering and painting works across the main shop floor and pantry, including ceiling repairs, ornate bulkhead works and repainting to match existing finishes

**Outcome:**

The project carried significant responsibility due to the age and character of the site, and was successfully completed with care, precision and respect for the heritage presentation.

**Value:** \$37,173

**Delivery dates:** March, 2026



# TESTIMONIALS

**Rebecca Adams**



*Principal - Kurrajong Public School*

"Equinox consistently demonstrated strong project management capabilities across all aspects of delivery, including time management, coordination of subcontractors, and documentation.

Their team maintained a high standard of safety, environmental management, and industrial relations throughout the project. The quality of the finished work met all specified requirements, and any issues were addressed promptly and professionally."

**Nicola Kapetanakis**



*Business Manager - FY Dental*

"Equinox Projects demonstrated professionalism, reliability, and strong project coordination throughout our FY Smile Dental projects at Double Bay and Ultimo. Their team maintained a high standard of communication and workmanship and delivered the works with care and attention to detail in a live clinical environment."

**Matthew Carter**



*Principal - Grose View Public School*

"Equinox Projects completed the works at Grose View Public School to a high standard and with a professional approach throughout. Their team was respectful, efficient, and maintained strong communication, making the overall delivery process smooth and positive."

**John Gergis**



*Senior Project Manager - Nexus Group*

"When a project needs to be delivered quickly, efficiently, and defect-free, Equinox Projects is the contractor I trust. Their team consistently demonstrates strong coordination, reliability, and the ability to deliver high-quality outcomes within demanding timeframes."

**Cheryl Guy**



*Senior Business Manager - Department of Education*

"Equinox Projects were professional, organised, and easy to work with throughout the St Marys Public School project. Their team communicated well, managed the works with minimal disruption, and delivered a quality outcome that met expectations."

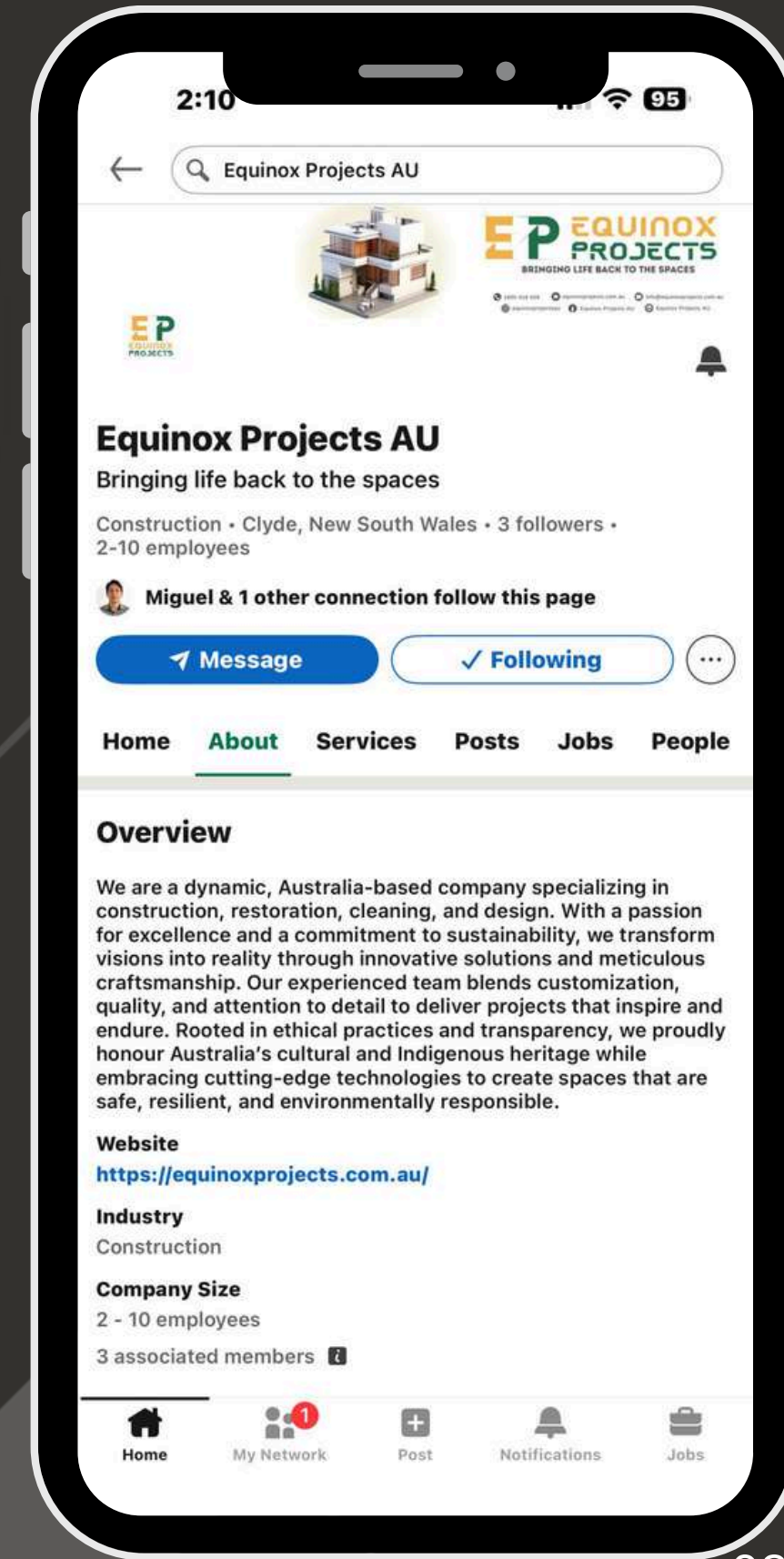
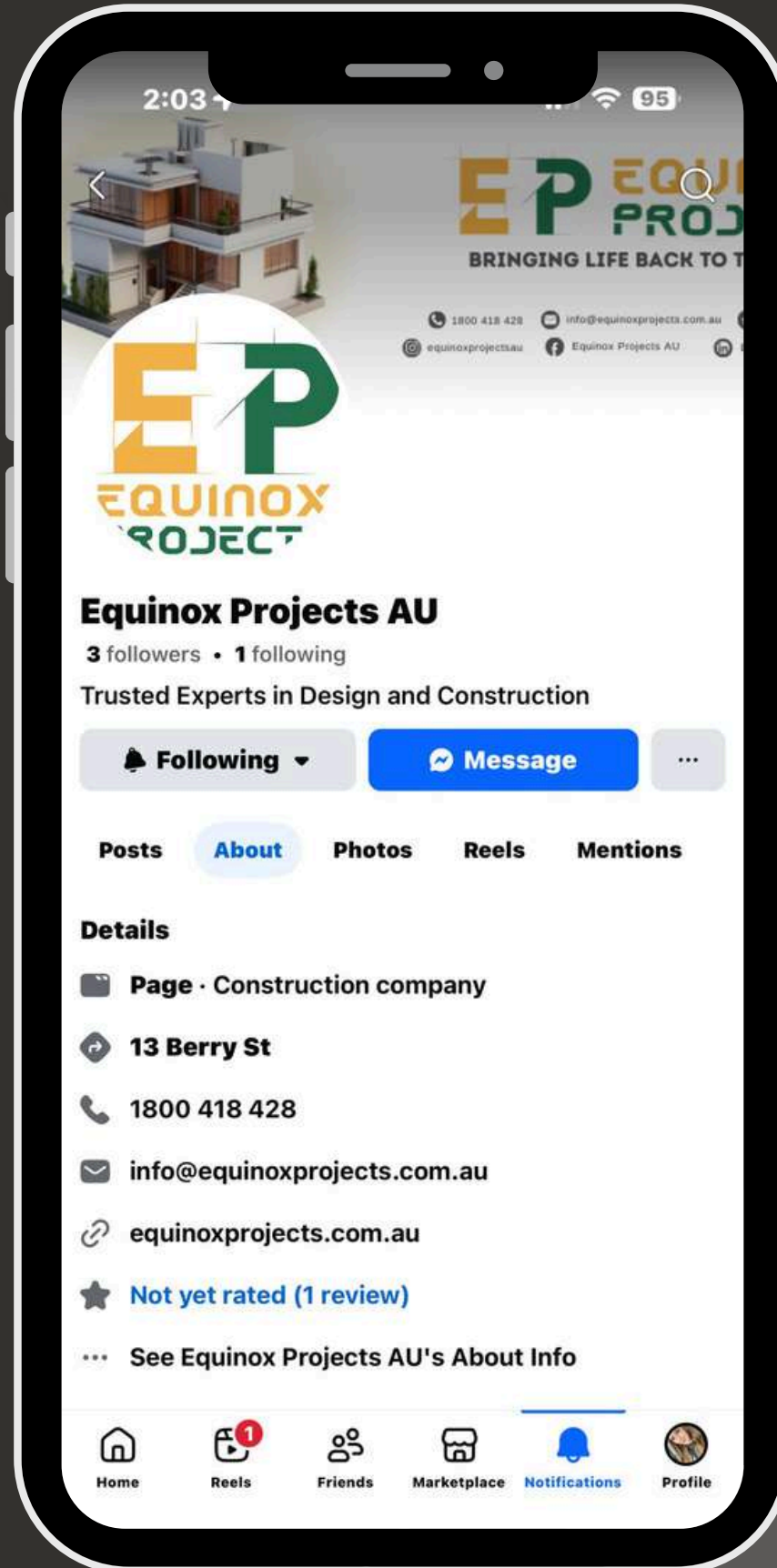
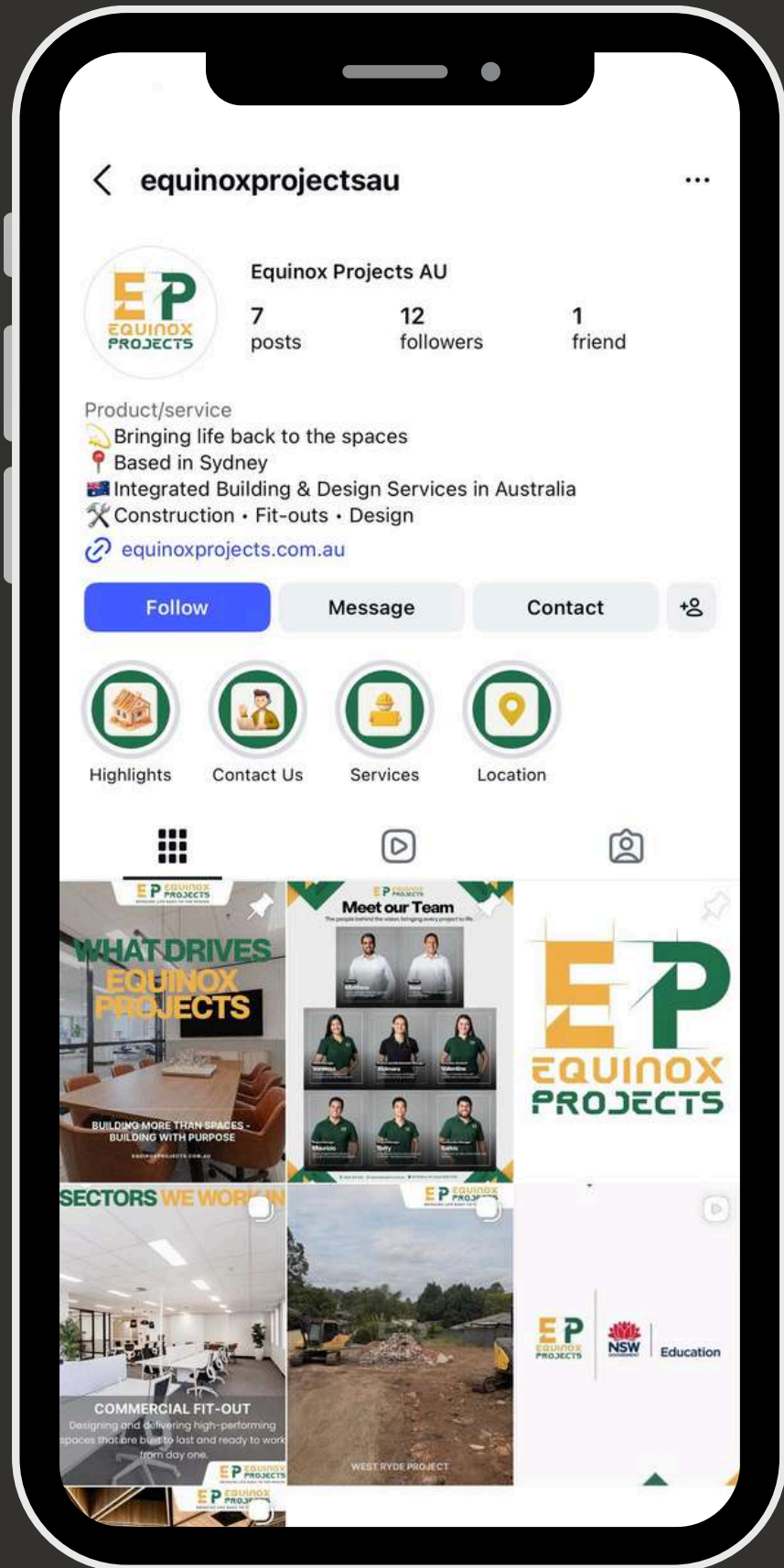
**Moe Hlaing**



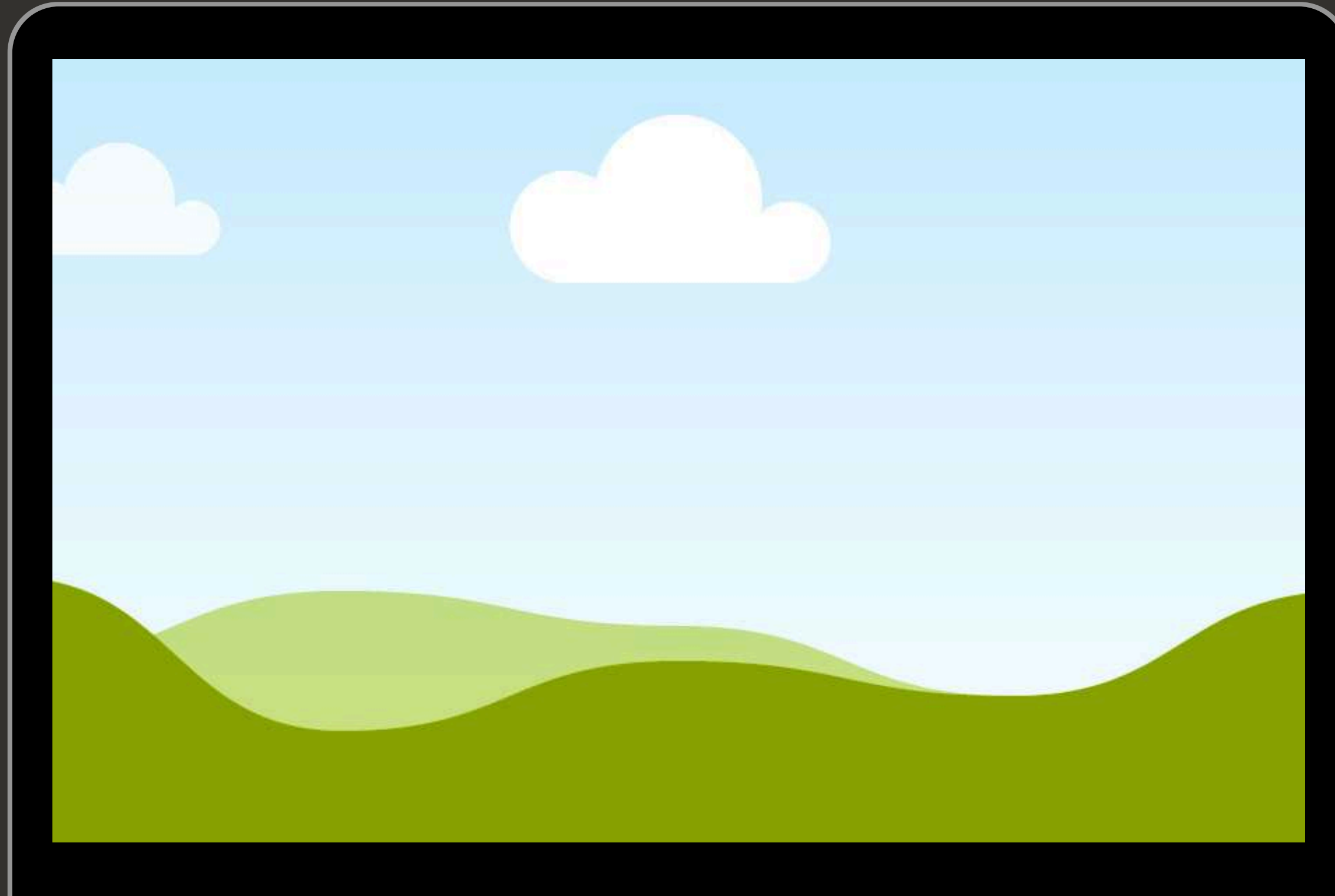
*Senior Asset Manager - Department of Education*

"Equinox Projects delivered the works at North Kurrajong Public School with professionalism, strong coordination, and a clear commitment to quality and compliance. Their ability to manage works effectively within an operational school environment, while maintaining clear communication and a high standard of delivery, was greatly appreciated."

# SOCIAL MEDIA PLATFORMS



# WEB PAGE





# EP

## EQUINOX PROJECTS

BRINGING LIFE BACK TO SPACES



**Phone**  
1800 418 428



**E-Mail**  
[info@equinoxprojects.com.au](mailto:info@equinoxprojects.com.au)



**Address**  
12/13 Berry St, Clyde NSW 2142

Why wait? Contact us today and let's bring your next project to life.